

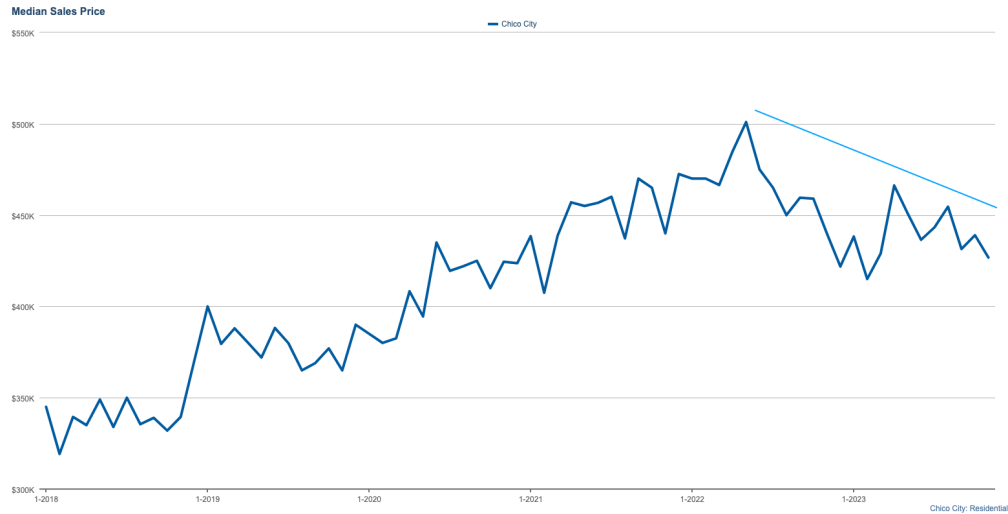
This Month In Real Estate
Butte County
December 2023 Addition

Hello Matt,

I hope you had a wonderful Thanksgiving. My wife and I did our annual pilgrimage to South Carolina to visit my folks. I really do enjoy their company. One night we went out to sushi as a group. The entire evening was filled with laughter and connection. It was probably the highlight of the trip. I hope your Thanksgiving was full of wonderful memories as well.

As is typical with December, the market slows down as everyone is focusing on all of the special activities there are to do this time of year. There are more buyers than there are sellers. And we had a couple of screaming deals and a few houses with 7+ offers. Real estate opportunities are always around.

Below is a median sales price for Chico. My apologies for the small text (again). I hail from the "when in doubt, zoom out" philosophy. Time gives us perspective. The peak of home prices happened around March of 2022. There have been some peaks and valleys since then, yet the trend is pretty clear. Down. How much down? If you know, could you please let me in on the secret? My guess is we will see 2020 pricing in 2024. I will leave the rest of my prognostication for next month's letter.



What I know is houses are still selling and buyers are still buying. You have some solid options out there. If you would like to chat about the options, let me know. I am here to help.

Until next month.....












Not all agents are created equal. If you are looking for an agent who will work to help you accomplish your real estate goals, I would like to apply for the opportunity.

P.S. Please let me know if you want my North State Investor Monthly Newsletter. Building wealth through real estate is my passion.

Chico Stats

REAL-TIME MARKET PROFILE

Never miss important changes in the Chico market.











Median List Price		\$562,450
Median Price of New Listings		\$425,000
Per Square Foot		\$298
Average Days on Market		79
Median Days on Market		42
Price Decreased		41%
Price Increased		0%
Relisted		5%
Inventory		144
Median Rent		\$2,138
Market Action		42

Slight Seller's Advantage

Paradise Stats

REAL-TIME MARKET PROFILE

Never miss important changes in the Paradise market.

Median List Price		\$499,000
Median Price of New Listings		\$495,500
Per Square Foot		\$267
Average Days on Market		94
Median Days on Market		63
Price Decreased		39%
Price Increased		4%
Relisted		15%
Inventory		71
Median Rent		\$1,850
Market Action		33

Slight Seller's Advantage

If you are looking to buy, sell or invest in real estate, please contact me for a FREE consultation.

**Contact me for all of your
real estate needs.**



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Legal disclosure



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